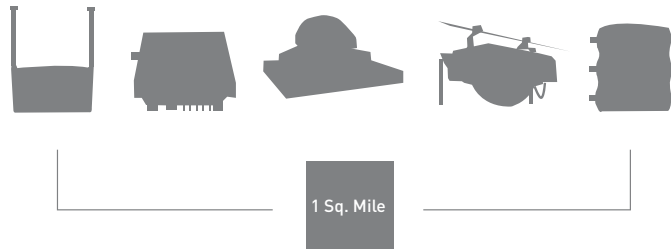


WI-FI WAN - CARRIER CLASS MODEL

Deploying WI-FI on a regional or national level? Vivato's ability to colocate its access points using existing cellular sites (including towers) dramatically reduces the costs associated with site location, networking and technology. And, with ranges of over 2 miles per AP, you achieve cellular like coverage areas, eliminating many of the coverage gaps when deploying our competitors Wi-Fi "solutions". Regional Wi-Fi just got a whole lot easier and cost effective.

COMPETITION

- 50-100 Access Points
- 50-100 Sites
- 1 Square Mile
- \$300K - \$500K



One square mile or nine?

VIVATO

- 4 Access Points
- 1 Site
- 9 Square Miles
- \$95K or \$10K per Square Mile



9 Sq. Miles

MANUFACTURER	PRODUCT	QUANTITY	MSRP	TOTAL
Motorola	7181	52	\$5,899	\$306,748
	Install	52	\$2,500	\$130,000
	PTP BH	3	\$7,500	\$22,500
	Install	3	\$12,000	\$36,000
	AT MONTHLY	3	\$1,350	\$4,050
				\$499,298
FireTide	HP 7020	68	\$2,995	\$203,660
	Omni	60	\$365	\$21,900
	Install	60	\$2,500	\$150,000
	PTP BH	3	\$22,500	\$67,500
	Install	3	\$12,000	\$36,000
AT MONTHLY	3	\$1,350	\$4,050	
				\$483,110
Aruba	MSR4000	68	\$4,670	\$317,560
	3400	1	\$9,995	\$9,995
	AP-ANT-18	68	\$365	\$24,820
	AP-85LX-EU-F1	68	\$3,295	\$224,060
	Install	68	\$2,200	\$149,600
	PTP BH	3	\$7,500	\$22,500
	Install	3	\$12,000	\$36,000
AT MONTHLY	3	\$1,350	\$4,050	
				\$471,025

MANUFACTURER	PRODUCT	QUANTITY	MSRP	TOTAL
Ruckus	ZF-7731	80	\$389	\$31,120
	Controller	7343	1	\$499
	Omni	80	\$365	\$29,200
	Install	80	\$2,200	\$176,000
	PTP BH	3	\$7,500	\$22,500
Install	3	\$12,000	\$36,000	
AT MONTHLY	3	\$1,350	\$4,050	
				\$299,369

VIVATO	VT2210	4	\$8,995	\$35,980
Install		4	\$2,500	\$10,000
AT MONTHLY		4	\$450	\$1,800
BH		4	\$7,500	\$30,000
Install		4	\$4,000	\$16,000
AT MONTHLY		4	\$450	\$1,800
				\$95,580

*Install includes all cabling, NEMA Boxes, Mounting gear